

# AI Readiness Diagnostics

A scenario-led AI readiness diagnostic designed to surface execution gaps, risk exposure and enterprise readiness before AI scales.



## Business Challenge

Enterprise leaders are under intense pressure to adopt AI quickly, yet there is often a gap between executive ambition and operational reality. Many organisations don't have a clear view of what is truly ready to scale across governance, data, technology, risk, operating model, and workforce readiness. As a result, AI efforts begin with momentum but stall or create exposure as experimentation spreads without clear ownership, consistent guardrails, or decision pathways. Traditional readiness assessments rely on surveys or technical checklists and miss how decisions are made.

Leaders need a practical diagnostic that uses real AI use cases to reveal gaps, align priorities, and define safe next steps.

## Key Challenges:

### Misalignment between ambition and execution:

Leaders lack a shared and realistic view of AI readiness.

### Fragmented experimentation:

AI initiatives spread unevenly across teams, creating duplication and inconsistent practices.

### Unclear decision rights and governance:

Ownership, approvals, and escalation paths aren't defined for AI use.

### Rising security, privacy, and integrity exposure:

Controls lag adoption and tool usage.

### Uneven data and platform readiness:

Data quality, access, and architecture constraints block scaling.

### Workforce readiness gaps:

Skills, guidance, and change support are insufficient for safe adoption.

## How We Help

AI Readiness Diagnostics is a focused engagement that brings readiness to life through a scenario-based workshop and a short post-workshop executive survey. Instead of relying only on self-reported questionnaires, we use realistic AI use cases to surface decision-making gaps across governance, risk, data, operating model and technology. The result is a clear readiness profile across seven business dimensions, visible alignment/misalignment across leaders, and a prioritised set of next steps to enable safe, scalable AI adoption.

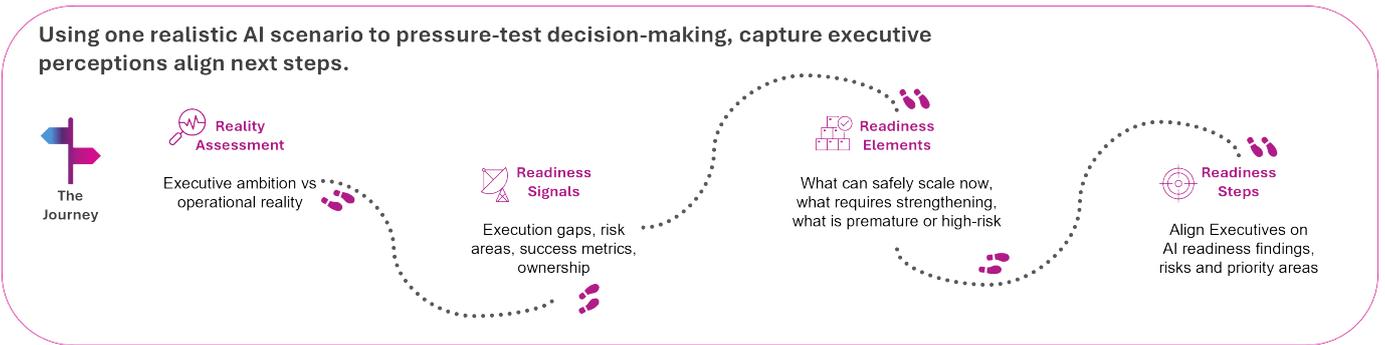
## What We Deliver

A detailed report showing readiness across the seven domains, along with constraints and dependencies. The report includes:

- **Readiness Signal Scorecard:** Structured view across seven dimensions
- **Workshop Summary:** Key themes, observed decision patterns, visible alignment/misalignment
- **Executive Summary:** Key recommendations on next steps and priorities.

## What We Do

We deliver the diagnostic through four integrated steps:



### Conduct – Reality Assessment (90-min workshop):

Use real-world AI scenarios to observe decision pathways, risk awareness, and readiness signals.

### Analyse – Readiness Signals:

Short post-workshop survey completed by three senior stakeholders to highlight differences in perception and priorities.

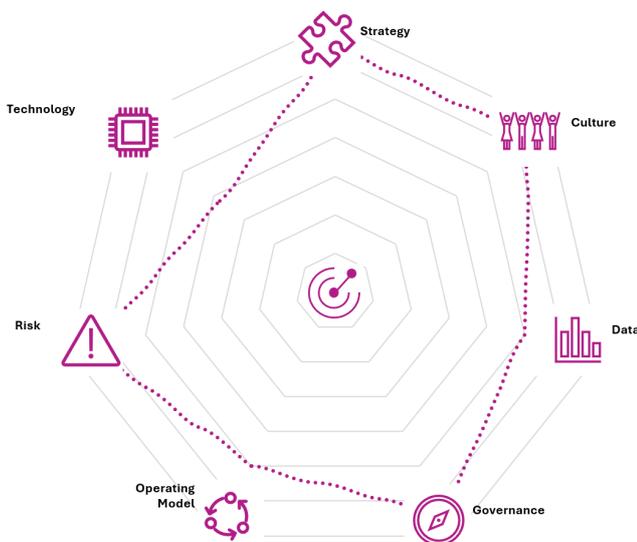
### Diagnose – Readiness Elements:

Synthesis across the seven readiness dimensions to identify what can safely scale now vs what must be strengthened first.

### Discuss – Insights & Next Steps:

Executive readout to align on findings, constraints, priority focus areas, and immediate actions.

## Seven Business Dimensions



## Benefits

- 1. Clear readiness to scale (across 7 dimensions)**  
Create a practical view of what's ready—and what's not—across strategy, culture, data, governance, operating model, risk and technology, so leaders can make confident decisions before AI expands.
- 2. Reduced exposure through early gap detection**  
Identify the most likely failure points and risk hotspots (e.g., decision rights, guardrails, governance, data controls) before experimentation spreads.
- 3. Faster alignment and action across senior stakeholders**  
Highlight differences in perception early, creating shared priorities and enabling quicker agreement on next steps.

## About Insight Enterprises

Insight Enterprises, Inc. is a Fortune 500 solutions integrator with more than 11,500 teammates worldwide helping organisations accelerate their digital journey to modernise their business and maximise the value of technology. We enable secure, end-to-end transformation and meet the needs of our clients through a comprehensive portfolio of solutions, far-reaching partnerships and 33+ years of broad IT expertise. Rated as a Forbes World's Best Employer and certified as a Great Place to Work, we amplify our solutions and services with global scale, local expertise and a world-class e-commerce experience, realising the digital ambitions of our clients at every opportunity.