VMware and Microsoft
A secure foundation for digital transformation

Migrate to the optimal cloud environment

85 million workloads[1] use VMware's virtualization platform

95% of Fortune 500 companies[2] use Microsoft's scalable public cloud

Modernize apps faster and enable an anywhere workforce

78% increase in operational efficiency[3]

71% faster download times[4]

Reduce vendor costs with a comprehensive portfolio

25% lower cloud spend per month[5], on average

Powerful solution suite that integrates with existing investments

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Microsoft named winner of VMware 2022 Global Cloud Innovation and Transformation Award

Partner with the leaders in private and public cloud.

VMware Zero Carbon Committed™
PARTNERING FOR A SUSTAINABLE FUTURE.

vmware CLOUD VERIFIED

Cloud Migration Strategies
Leveraging a TOGETHER strategy

Rehost	Refactor	Rearchitect	Rebuild
Redeploy as-is to cloud	**Minimally alter to take better advantage of cloud**	**Materially alter/ decompose application to services**	**New code written with cloud native approach**
• Reduce Capex • Free up datacenter space • Quick cloud ROI	• Faster, shorter updates • Code portability • Greater cloud efficiency (resources, speed, cost)	• App scale and agility • Easier adoption of new cloud capabilities • Mix technology stacks	• Accelerate innovation • Build apps faster • Reduce operational cost

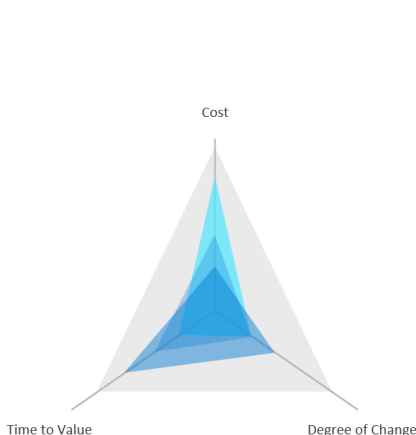| IaaS and Azure VMware Solutions (Azure Dedicated)	Containers PaaS	PaaS Serverless Microservices

Horizon on Azure VMware Solution (IaaS)	Horizon Cloud + Azure Virtual Desktop (PaaS / DaaS)

Customer Needs Drive Platform(s) Choice
Help our customers to deliver on cloud migration strategies

Cost

Time to Value

Degree of Change

Horizon On Premises	Horizon on Azure VMware Solution (IaaS)	Horizon Cloud with Azure Virtual Desktop (DaaS / PaaS)
Desktops & Apps	Desktops & Apps	Desktops & Apps
Horizon Platform	Horizon Platform	Horizon Platform
Horizon Control Plane	Horizon Control Plane	Horizon Control Plane
SDDC	SDDC	SDDC
Hardware	Hardware	Hardware

■ Customer or Partner Managed   ■ Microsoft Managed   ■ VMware Managed

Find out more by joining the Webinar with Microsoft, VMware, Insight, and Intel on March 8th